



STATE PRESERVATION BOARD

The Honorable Greg Abbott, Governor, Chairman
The Honorable Dan Patrick, Lieutenant Governor, Co-Vice Chairman
The Honorable Joe Straus, Speaker of the House, Co-Vice Chairman
The Honorable Kelly Hancock, Texas Senate
The Honorable Charlie Geren, Texas House of Representatives
Iris H. Moore, Citizen Board Member
John Sneed, Executive Director

Supplemental Summary for Fiscal Year 2015 Annual HUB Report - Agency #809

The State Preservation Board continues to be fully committed to making a good faith effort to conduct business with HUB certified businesses to achieve the goals of the HUB program while sustaining a fair, open and competitive procurement process. Our "good faith efforts" to promote HUB participation in FY 15 include:

- Conduct one-on-one specialized forums with HUBs and procurement staff to provide vendors with a better understanding of how to do business with the agency.
- Participate in HUB forums sponsored by other state agencies.
- Post HUB program and bid opportunity information on the Agency's web site.
- Attend all agency pre-bid meetings and give instruction on successful completion of the HUB Subcontracting Plan.
- Provide monthly HUB reports to agency management regarding HUB participation.

As a result of our good faith efforts, the agency conducted 164 individual transactions with HUB vendors in FY 15. This represents 8% of agency contracts awarded. Notable FY 15 HUB contracts include facility renovation services at the Bullock Texas State History Museum; painting services for the Texas Capitol; and leases for high-end video projectors at the Bullock Texas State History Museum.

The majority of HUB reportable agency funds are spent on either competitively bid projects or for the purchase of specialized goods and services. The agency requested competitive bids on 39 projects in FY 15. Of the over 1400 HUBs solicited for competitive bids, only 1.4% responded with a bid. As a result of the unique mission of the State Preservation Board, the agency contracts directly with vendors for many highly specialized goods and services where the HUB vendor base is very limited or non-existent. One example is the leasing and ongoing maintenance of the IMAX® projection system at the Bullock Texas State History Museum. Another example from the Museum operation is the leasing of traveling exhibits for display in the temporary exhibit area. An additional challenge for the agency HUB program is the purchase of products for resale in the Capitol and Museum Gift Shops. The purchase of products for this auxiliary enterprise accounted for 46% of the agency's HUB reportable commodities expenditures and 17.7% of agency expenditures overall in FY 15. Typically, these items are unique products available from only one vendor or are products that are mass-produced and available at the best price from large, national suppliers. The agency must choose resale products that satisfy the needs of our visitors, while providing the most profitable return for this self-funding enterprise.

The State Preservation Board supports the State of Texas HUB Program and will continue to pursue HUB participation in the agency's procurement process.

Linda Gaby, CTPM
Director of Administration/HUB Coordinator